

Regulations Drive New Advancements in Rust Preventives Aqueous Low VOC Rust Preventive Solutions

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Agenda

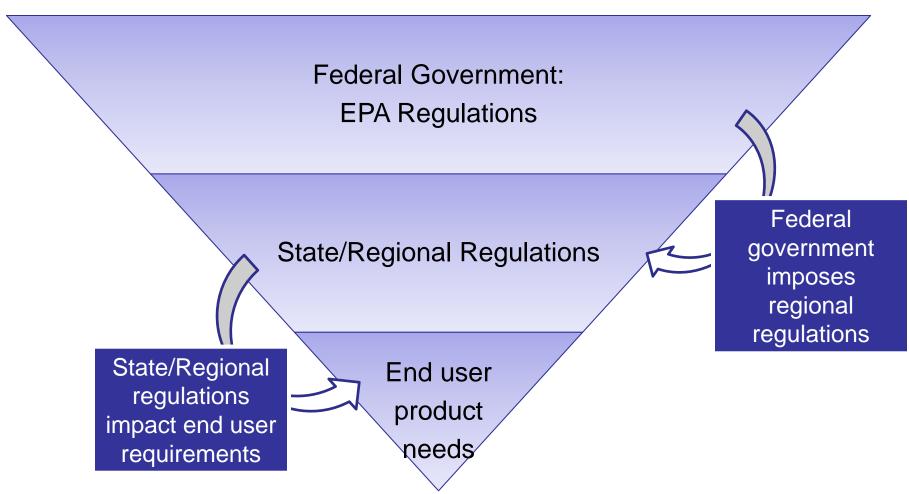
- New regulations require innovative solutions
- Aqueous low Volatile Organic Compounds (VOC) rust preventive
 - Market drivers
 - Project scope
 - Rust preventive performance
 - Aqueous vs. solvent
 - Heavy duty
 - Moderate duty
 - Applications
 - Benefits



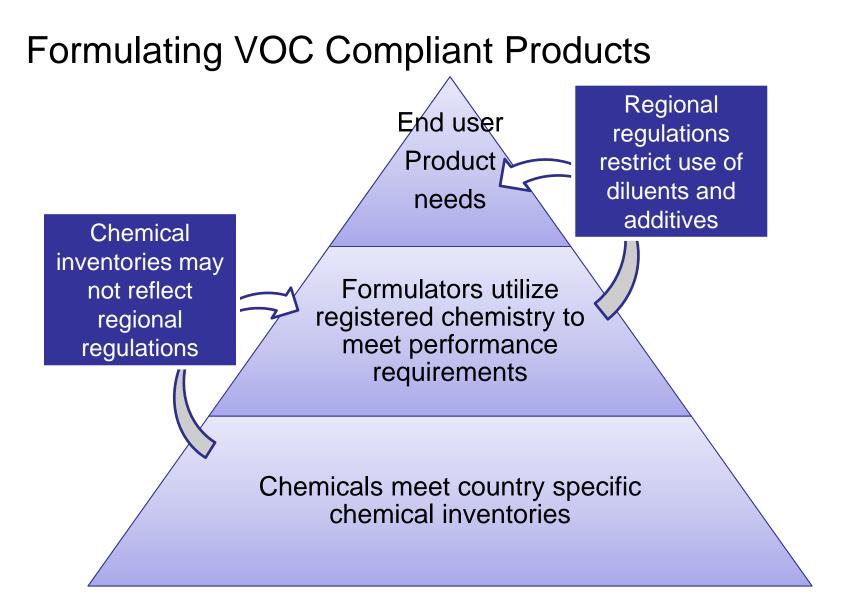
NEW VOLATILE ORGANIC COMPOUND (VOC) REGULATIONS



Regulation of VOC Content

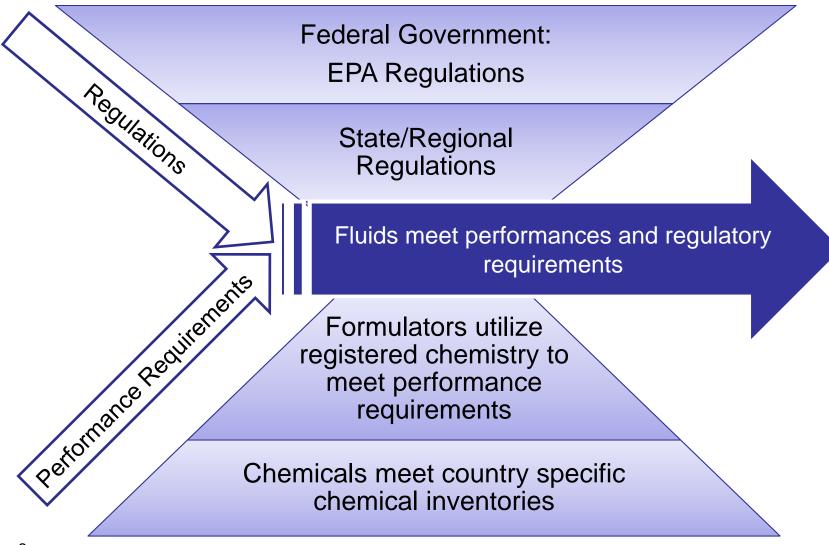


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Combining Regulations and Formulating





Regulation of VOC Content

- Rule 1144 is a regional regulations to "reduce VOC emissions from the use of metalworking fluids"*
 - "South Coast AQMD is the air pollution control agency for all of Orange County and the urban portions of Los Angeles, Riverside and San Bernardino counties, the smoggiest region in the U.S."*
- Compliance will require fluid suppliers provide VOC data for products marketed in this region
 - Products are sold regionally and nationally
 - Regional requirements can have a national impact

Innovative solutions are required to meet new regulations

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AQUEOUS LOW VOC RUST PREVENTIVE



Rust Preventive Market Drivers

Regulation of VOC content

- Eliminate flashpoint concerns
- Minimize adverse health and environmental effects
- Sales restrictions in regulatory rich geographies

Removal and cleaning

- Heavy duty rust preventives are difficult to remove for further processing
 - May require solvent and/or abrasive methods
 - Desire to use water-based alkaline cleaners

Multi-functional

Provides a range of product performance utilizing the same raw materials



Project Scope: Aqueous Low VOC Rust Preventive

Flexibility

- Range of surfaces to be protected
 - Metals
 - Pre-treatments
- Multiple application methods
- Diverse performance requirements

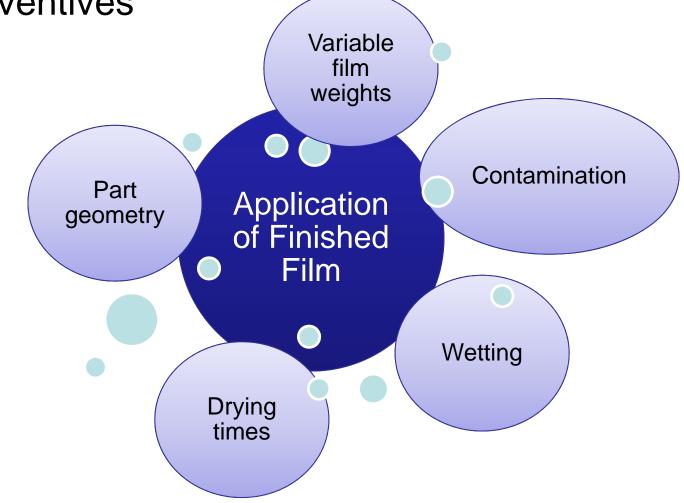
Market Solutions

- Hazards and costs associated with heavy metal exposure/disposal
- Cleaning time and cost
- Number of additives
 - To respond to global demands
 - To deliver multiple performance levels

End User Demands

- Easier cleaning
- Cold temperature storage
- Long lasting film in extreme atmospheres
- Spray control
- Uniform film
 formation

New Challenges to Aqueous Based Rust Preventives





Aqueous Based Rust Preventive

Desired Features

- Exceptional salt spray protection
- Excellent acid fume protection
- Non-staining
- Removable by alkaline cleaning methods (>50°C)
- Low VOC content
- Does not contain heavy metals
- Formulation flexibility
- Cold temperature film flexibility
- Lubricity properties



Heavy Duty Comparison

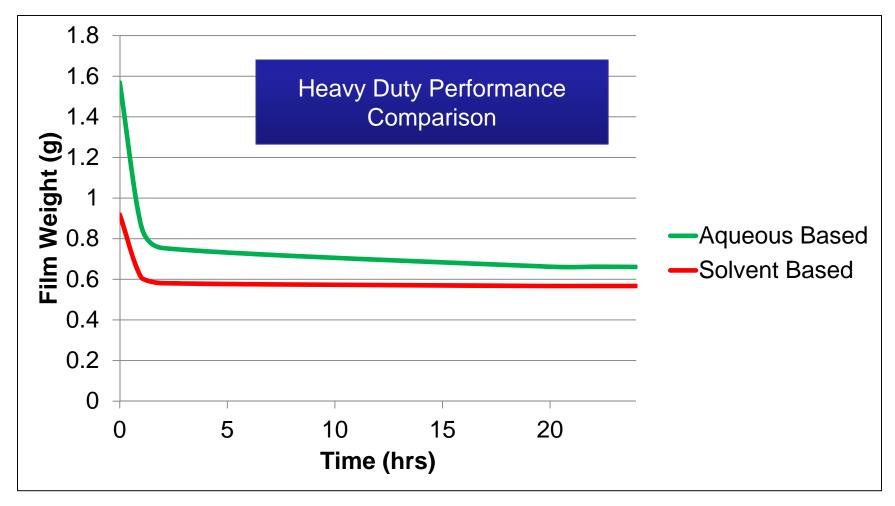
	Aqueous Based	Solvent Based
Product	100%	100%
Total solids content, %	35%	55%
VOC content (lbs/gal)	<0.3	3.34
Dry film thickness 24 hours drying time	2.3 mils	2.3 mils
Flash point	N/A	40°C

Heavy Duty Performance Comparison

	Aqueous Based	Solvent Based
Salt spray ASTM B117		
Cold rolled steel	1000+ hrs	1000+ hrs
Electrogalvanized	800 hrs	600 hrs
Iron phosphate	800 hrs	800 hrs
Acid fume 4N HCI	250 hrs	100 hrs
Cold temperature Flexibility -20°C	Excellent	Excellent
Humidity cabinet ASTM D1748	60+ days	60+ days



Film Weight vs. Drying Times



Drying = ambient temperature, relative humidity



Cleanability

- 15 minute static soak in 5% industrial cleaner at 50°C
- Follow with rinse and 30 second soak in 5% CuSO₄ solution for plating
- Copper plating indicates clean surface
- 2.3 mL dry film thickness





Moderate Duty Comparison

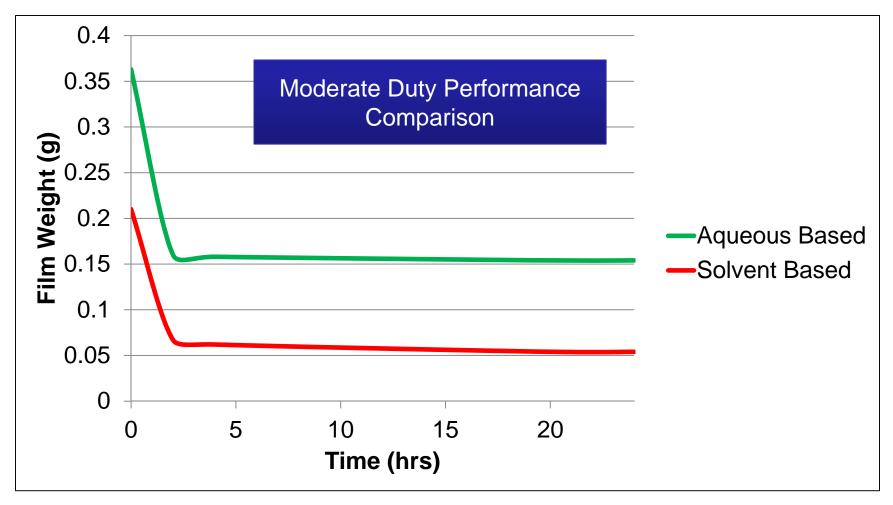
	Aqueous Based	High Performance Solvent Based
Product	49%	20%
Total solids content, %	18*	20
VOC content, lbs/gal	<0.15	5.21
Dry film thickness 24 hours drying time Dipping application	0.5 mils	0.12 mils
Flash point	N/A	40°C

Moderate Duty Performance Comparison

	Aqueous Based	High Performance Solvent Based
Salt spray ASTM B117 Cold rolled steel	500 hrs	175 hrs
Acid Fume 4N HCI	200 hrs	100 hrs
Humidity cabinet ASTM D1748 Cold rolled steel	60+ days	60+ days
Cold temperature Flexibility -20°C	Excellent	Excellent
Stack stain, 1008 carbon steel MIL-C-22235A	Pass	Pass



Film Weight vs. Drying Times



Drying = ambient temperature, relative humidity



Cleanability

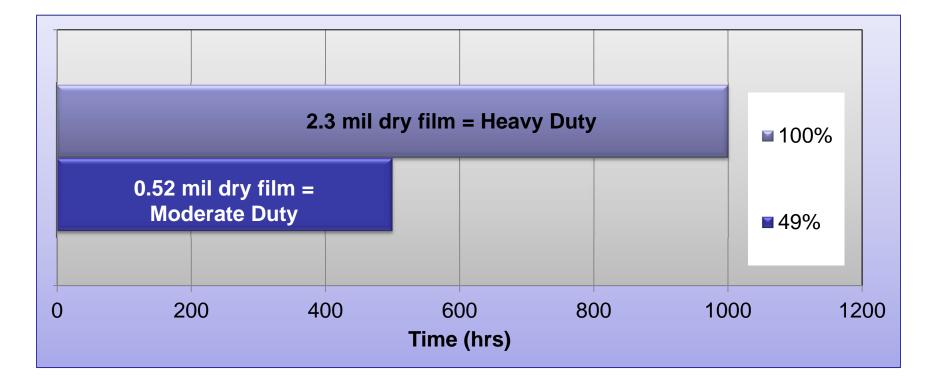
- 15 minute static soak in 5% industrial cleaner at 50°C
- Follow with rinse and 30 second soak in 5% CuSO₄ solution for plating
- Copper plating indicates clean surface
- Dry film after dip application



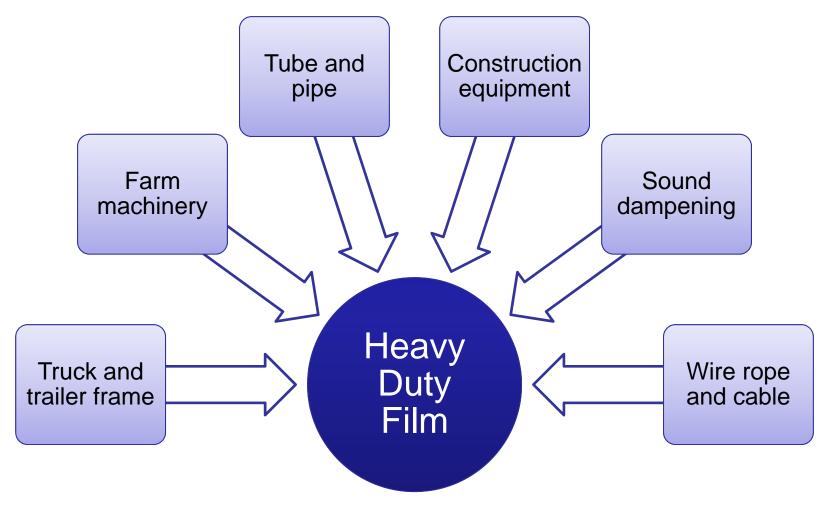


Aqueous Based Rust Preventive

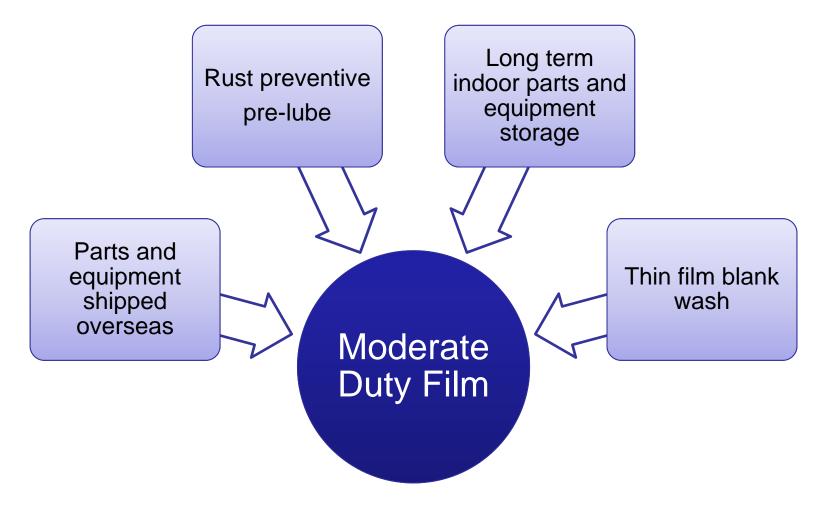
- Salt spray results
- Comparison: neat and diluted in water



Aqueous Rust Preventive: Applications



Aqueous Rust Preventive: Applications



Aqueous Low VOC Rust Preventive: Summary

Desired features lead to	Desired benefits
 Exceptional salt spray protection Excellent acid fume protection Non-staining 	Added assurance that parts will not rust or stain when shipped or stored
 Removable by alkaline cleaning methods (>50°C) 	Reduce work-place hazards by utilizing water based cleaners
 Low volatile organic compound content (VOC) Calcium based 	Responsive to low VOC and heavy metal regulations
 Hard water stability Cold temperature film flexibility Lubricity properties 	Formulation flexibility that enables multiple performance levels while reducing complexity

Aqueous Based Rust Preventive: It can be done!

Responsive to regulatory issues

- Low VOC content
- No heavy metals

<u>Performance = Protection</u>

- Extreme atmosphere
- Non-staining

Formulation flexibility

- Multiple performance levels
- Reduced complexity

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